# Preliminary data indicates good recovery from disruption of Covid-19

Preliminary Q2'21 sales +25% are in line with Pareto, but there was a nice beat with EBIT jumping 240% with international operations recovering well and Germany business continuing to improve. FY guidance continues to call for a 10% increase in revenues although margin guidance has been upped slightly (now around 10%), confirming our view that the negative impacts from Covid-19 measures on clients' spending are largely behind us. Syzygy is well positioned to benefit from the resulting need for digital transformation on many levels of business and consumer life. With small positive revisions to group financing, we raise our target to EUR 8.7 and confirm our Buy rating.

## Pandemic impacts on clients' spending seem now largely behind us

Preliminary group sales of EUR 15m in Q2'21 was pretty much in line with Pareto estimates, although the recovery in international operation was a little stronger than anticipated. It represents a strong recovery (+25%) from the worst hit quarter of 2020 with the running total just a little shy (-6%) of the Q2'19 level. Annual guidance continues to call for 10% and we make no changes to sales forecast.

## FY'21E margin could be at a record 10.5% level and we stick at Buy

Preliminary operating income of EUR 1.5m (+241% from pandemic hit Q2'20) is much better than the EUR 1.2m Pareto forecast. Not only does it represent a margin of 10.2% (+650bp yoy) but it is clearly better than the EUR 1.4m (8.2% margin) achieved in Q2'19. Guidance now calls for 10% 2021E margin and we leave our forecast at 10.5%.

EURm	2019	2020	2021e	2022e	2023e
Revenues	64	56	62	69	75
EBITDA	11	10	11	13	14
EBIT	5	4	6	8	9
EPS	0.26	0.15	0.30	0.38	0.42
EPS adj	0.26	0.15	0.30	0.38	0.42
DPS	-	0.15	0.20	0.22	0.26
EV/EBITDA	11.9	10.6	10.8	9.7	8.9
EV/EBIT	23.5	25.6	19.0	15.9	14.4
P/E adj	28.2	37.2	24.6	19.5	17.3
P/B	1.84	1.44	1.73	1.61	1.51
ROE (%)	6.4	3.9	7.2	8.5	9.0
Div yield (%)	-	2.6	2.7	3.0	3.5
Net debt	31	26	24	26	26

Source: Pareto



Target price (EUR)	8.7
Share price (EUR)	7.3

Forecast changes									
%	2021e	2022e	2023e						
Revenues	0	0	0						
EBITDA	(0)	(0)	(0)						
EBIT adj	0	0	0						
EPS reported	2	1	1						
EPS adj	2	1	1						

Source: Pareto

Ticker	SYZG.DE, SYZ GY
Sector	Media
Shares fully diluted (m)	13.5
Market cap (EURm)	99
Net debt (EURm)	24
Minority interests (EURm)	0
Enterprise value 21e (EURm)	123
Free float (%)	49

### Performance



Source: Factset

Pareto Securities AS has been paid by the issuer to produce this research report. This material is considered by Pareto Securities to qualify as an acceptable minor non-monetary benefit according to the EU MIFID 2 directive.

Analysts

Mark Josefson

+49 69 58997 437, mark.josefson@paretosec.com

Source: Pareto

# Preliminary Q2 data points to good recovery from disruption of Covid-19 pandemic

The detailed report is due on 28 July; preliminary headlines include: -

- Q2-20 group revenues up 25% at EUR 15.0m
- ▶ 17% increase in core German market and with c11% EBIT margin
- ▶ Continued recovery in UK operations (+53%) and c14.5% margin
- ▶ Big improvement other international (+66%) and c22.5% margin
- ▶ Consequent jump in operating income to EUR 1.53m (+240%)
- ▶ Net income of EUR 1.0m (from EUR 0.2m in Q2'20)
- Sales outlook confirmed at around 10%; but profit guidance lifted, now assuming around 10% margin (previously msd-% margin anticipated)

Exhibit 1: Pareto estimates post preliminary data for the segmental Q2-21 performance and group P&L forecasts for 2021

EUR m	Q2'20	Q2'21	yoy	Pareto	delta	H1'20	H1'21	yoy	FY'20	FY'21	yoy
Revenues	12.02	14.98	24.6%	14.96	0.1%	26.95	30.04	11.5%	55.52	61.60	11.0%
of which: Germany	10.0	11.7	17%	12.5	-6%	22.3	23.6	6%	45.5	49.7	9%
of which: United Kingdom	1.4	2.1	53%	1.7	24%	3.1	4.3	41%	6.9	8.2	19%
of which: Other segments	0.9	1.5	66%	1.0	45%	2.1	2.8	32%	4.6	5.3	15%
Corporate & Consolidation	-0.2	-0.3	n.m.	-0.2	n.m.	-0.5	-0.7	31%	-1.5	-1.6	n.m.
EBITDA	1.89	2.88	52%	2.58	11.5%	4.45	5.73	29%	9.65	11.40	18%
EBITDA margin (%)	15.7%	19.2%	352bp	17.3%		16.5%	19.1%	272bp	17.4%	18.5%	112bp
EBIT	0.45	1.53	241%	1.21	27%	1.55	3.10	100%	4.00	6.46	62%
EBIT margin (%)	3.7%	10.2%	650bp	8.1%		5.7%	10.3%	450bp	7.2%	10.5%	328bp
Pretax	0.20	1.30	543%	0.93	39%	1.16	2.71	133%	3.30	5.71	73%
Pretax margin (%)	1.7%	8.7%	699bp	6.2%		4.3%	9.0%	437bp	5.9%	9.3%	332bp
Net income	0.16	1.00	524%	0.65	55%	0.81	2.04	150%	2.06	4.01	95%
EPS	0.01	0.07	523%	0.05	55%	0.06	0.15	150%	0.15	0.30	95%

Preliminary group sales of EUR 15m in Q2'21 was pretty much in line with Pareto estimates, although the recovery in international operation was a little stronger than anticipated. It represents a strong recovery (+25%) from the worst hit quarter of 2020 with the running total just a little shy (-6%) of the Q2'19 level.

Preliminary operating income of EUR 1.5m (+241% from pandemic hit Q2'20) is far stronger than the EUR 1.2m Pareto forecast. Not only does it represent a margin of 10.2% (+650bp yoy) but it is clearly better than the EUR 1.4m (8.2% margin) achieved in Q2'19.

The Q2 profit development was underpinned by good margin in the core German market with margins estimated at 10.9%. Importantly, all operating units in the Syzygy group successfully contributed to profits, meaning that US/Other has joined the UK in turning back into the black following losses in Q2'20.

With H1'21 sales ahead 11.5% (in line with our model), 2021 guidance continues to call for sales growth of around 10% and following the preliminary Q2 data we leave our sales forecasts at EUR 61.6m (+11%).

With H1'21 operating profit doubling to EUR 3.1m (vs. Pareto EUR 2.8m), 2021 margin guidance has been raised to a level around 10% (prev. guidance called for a high single digit EBIT margin). Ahead of the detailed report (due 28 July) we continue to model 10.5% margin in forecasting EUR 6.5m EBIT (+62%).

The improvement at the pretax level (H1 +133%) was more marked, reflecting a better financing position. Although we still await the detailed cash flows, this suggests that Syzygy continues to make further progress in reducing working capital and we thus increase slightly forecast PBT / net income (by 2% for 2021E).

Exhibit 2: Minor changes to estimates reflect stronger financing

		2021E			2022E		2023E		
	Old	New	Chg.	Old	New	Chg.	Old	New	Chg
Revenues	61.6	61.6	0.0%	68.9	68.9	0.0%	74.8	74.8	0.0%
EBIT	6.46	6.5	0%	7.8	7.8	0%	8.6	8.6	0%
EBIT-margin	10.5%	10.5%	0 bp	11.3%	11.3%	0 bp	11.5%	11.5%	0 bp
EBT	5.6	5.7	2%	7.1	7.2	1%	8.0	8.1	1%
Net result	3.9	4.0	2%	5.0	5.1	1%	5.6	5.7	1%
EPS	0.29	0.30	2%	0.37	0.38	1%	0.42	0.42	1%

We continue to refer to the DCF model in setting our TP and reflecting the stronger financing now modelled, this is raised to EUR 8.7 (from EUR 8.5). Within our model, we assume that the international operations continue to recover and support group sales next year, but it is the strength of the group's position in the key German market that will remain the driver to the group's position. Given likely developments in the digital communications market, it could be that our sales estimates are a little conservative. Likewise, with our assumption of modest margin growth towards the mid-term target of 10.5%.

Exhibit 3: Small adjustments to our near-term forecasts increases our DCF target price to EUR 8.7 (from EUR 8.5 TP)

			Phase I					Phase II			Phase II
EUR m	2021E	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	
Revenues	61.6	68.9	74.8	80.5	85.9	91.4	97.0	102.7	108.3	113.7	
growth rate	11.0%	11.8%	8.7%	7.5%	6.7%	6.4%	6.2%	5.9%	5.4%	5.0%	
EBIT	6.5	7.8	8.6	9.5	10.2	10.8	11.5	12.3	12.2	11.9	
EBIT margin	10.5%	11.3%	11.5%	11.8%	11.9%	11.9%	11.7%	11.5%	11.3%	10.5%	
Tax	-1.6	-2.0	-2.2	-2.5	-2.7	-2.9	-3.1	-3.3	-3.4	-3.3	
Tax rate	28%	28%	28%	28%	28%	28%	28%	28%	28%	28%	
Depr. & Amort.	4.9	5.0	5.2	5.4	5.6	5.8	5.9	6.1	6.1	6.1	
% of sales	8.0%	7.3%	7.0%	6.8%	6.6%	6.4%	6.1%	6.0%	5.7%	5.4%	
Capex	-2.3	-2.5	-2.6	-2.8	-3.0	-3.2	-3.4	-3.6	-3.6	-3.6	
% of sales	3.7%	3.6%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.3%	3.2%	
Change in WC	-1.2	-2.1	-2.4	-2.7	-2.9	-3.1	-3.3	-3.4	-3.4	-3.4	
% of sales	1.9%	3.0%	3.2%	3.3%	3.3%	3.3%	3.4%	3.3%	3.1%	3.0%	
Free Cash Flow	6.3	6.3	6.6	7.0	7.3	7.6	7.7	8.1	8.0	7.8	16
growth rate	nm	0.4%	4.8%	5.7%	4.5%	3.3%	1.2%	5.9%	-1.7%	-2.4%	2.0
Present Value FCF	6.1	5.8	5.7	5.6	5.5	5.3	5.0	5.0	4.6	4.2	(
PV Phase I		29			Risk free	rate	3.5%		Targ. eq	uity ratio	55
PV Phase II		24			Premium		5.0%		Beta	,	1
PV Phase III		90			Premium	Debt	2.0%		WACC		6.7
Enterprise value		143									
- Net Debt (Cash)		26									
- Pension Provisions		0			Sensitivit	y		Gro	wth in ph	ase III	
- Minorities & Peripherals		0					1.0%	1.5%	2.0%	2.5%	3.0%
						6.1%	8.7	9.5	10.4	11.6	13.2
						6.4%	8.0	8.7	9.5	10.5	11.7
					WACC	6.7%	7.5	8.0	8.7	9.5	10.6
Equity value		117				7.1%	7.0	7.4	8.0	8.7	9.6
Number of shares		13.5				7.4%	6.5	6.9	7.4	8.0	8.7
Value per share (€)		8.7									
Current Price (€)		7.3									
Upside		19%									

21 Jul 2021 Pareto Securities Research 3(10)

PROFIT & LOSS (fiscal year) (EURm)	2016	2017	2018	2019	2020	2021e	2022e	2023e
Revenues	64	61	66	64	56	62	69	75
EBITDA	7	6	8	11	10	11	13	14
Depreciation & amortisation	(2)	(2)	(2)	(5)	(6)	(5)	(5)	(5)
EBIT	6	4	6	5	4	6	8	9
Net interest	1	1	0	(0)	(1)	(1)	(1)	(1)
Other financial items	1	1	0	-	-	-	-	-
Profit before taxes	7	6	7	5	3	6	7	8
Taxes	(2)	(1)	(2)	(2)	(1)	(2)	(2)	(2)
Minority interest	(0)	1	(0)	(0)	(0)	(0)	(0)	(0)
Net profit	5	5	5	3	2	4	5	6
EPS reported	0.39	0.39	0.35	0.26	0.15	0.30	0.38	0.42
EPS adjusted	0.39	0.39	0.35	0.26	0.15	0.30	0.38	0.42
DPS	0.38	0.38	0.39	-	0.15	0.20	0.22	0.26
BALANCE SHEET (EURm)	2016	2017	2018	2019	2020	2021e	2022e	2023e
Tangible non current assets	3	8	7	32	31	30	34	35
Other non-current assets	35	59	59	61	60	61	61	61
Other current assets	36	31	32	25	17	17	16	16
Cash & equivalents	7	7	12	1	6	7	5	5
Total assets	81	105	110	119	113	114	116	117
Total equity	50	56	54	53	54	57	61	64
Interest-bearing non-current debt	7	22	17	36	31	31	31	31
Interest-bearing current debt	-	-	-	-	-	-	-	-
Other Debt	24	27	39	31	28	26	24	21
Total liabilites & equity	81	105	110	119	113	114	116	117
CASH FLOW (EURm)	2016	2017	2018	2019	2020	<b>2021</b> e	2022e	2023e
Cash earnings	5	2	6	10	9	10	11	11
Change in working capital	1	3	11	(15)	1	(1)	(2)	(2)
Cash flow from investments	2	(4)	(5)	4	(4)	(3)	(6)	(4)
Cash flow from financing	(5)	(0)	(7)	(10)	(2)	(4)	(4)	(5)
Net cash flow	3	0	5	(11)	5	1	(2)	(0)
CAPITALIZATION & VALUATION (EURm)								
CAITIALIZATION & VALUATION (LONIII)	2016	2017	2018	2019	2020	2021e	2022e	2023e
Share price (EUR end)	2016 11.6	2017 11.3	2018 8.0	2019 7.3	2020	2021e 7.3	2022e 7.3	2023e
					5.7			
Share price (EUR end)	11.6	11.3	<b>8.0</b> 14	7.3		7.3	7.3	7.3
Share price (EUR end) Number of shares end period	<b>11.6</b> 13	<b>11.3</b> 14	8.0	<b>7.3</b> 14	<b>5.7</b> 13	<b>7.3</b> 14	<b>7.3</b> 14	<b>7.3</b> 14
Share price (EUR end) Number of shares end period Net interest bearing debt	11.6 13 (15)	<b>11.3</b> 14 6	<b>8.0</b> 14 (5)	<b>7.3</b> 14 31	<b>5.7</b> 13 26	<b>7.3</b> 14 24	<b>7.3</b> 14 26	<b>7.3</b> 14 26
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value	11.6 13 (15) 132	11.3 14 6 158	8.0 14 (5) 103	7.3 14 31 129	5.7 13 26 102	<b>7.3</b> 14 24 <b>123</b>	<b>7.3</b> 14 26 <b>124</b>	7.3 14 26 124
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales	11.6 13 (15) 132 2.1	11.3 14 6 158 2.6	8.0 14 (5) 103 1.6	7.3 14 31 129 2.0	5.7 13 26 102 1.8	7.3 14 24 123 2.0	7.3 14 26 124 1.8	7.3 14 26 124 1.7
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA	11.6 13 (15) 132 2.1 18.0	11.3 14 6 158 2.6 25.5	8.0 14 (5) 103 1.6 12.6	7.3 14 31 129 2.0 11.9	5.7 13 26 102 1.8 10.6	7.3 14 24 123 2.0 10.8	7.3 14 26 124 1.8 9.7	7.3 14 26 124 1.7 8.9
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT	11.6 13 (15) 132 2.1 18.0 23.7	11.3 14 6 158 2.6 25.5 38.5	8.0 14 (5) 103 1.6 12.6 16.9	7.3 14 31 129 2.0 11.9 23.5	5.7 13 26 102 1.8 10.6 25.6	7.3 14 24 123 2.0 10.8 19.0	7.3 14 26 124 1.8 9.7 15.9	7.3 14 26 124 1.7 8.9 14.4
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported	11.6 13 (15) 132 2.1 18.0 23.7 29.7	11.3 14 6 158 2.6 25.5 38.5 29.2	8.0 14 (5) 103 1.6 12.6 16.9 22.9	7.3 14 31 129 2.0 11.9 23.5 28.2	5.7 13 26 102 1.8 10.6 25.6 37.2	7.3 14 24 123 2.0 10.8 19.0 24.6	7.3 14 26 124 1.8 9.7 15.9 19.5	7.3 14 26 124 1.7 8.9 14.4 17.3
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B	11.6 13 (15) 132 2.1 18.0 23.7 29.7 29.7	11.3 14 6 158 2.6 25.5 38.5 29.2 29.2	8.0 14 (5) 103 1.6 12.6 16.9 22.9 22.9	7.3 14 31 129 2.0 11.9 23.5 28.2 28.2	5.7 13 26 102 1.8 10.6 25.6 37.2 37.2	7.3 14 24 123 2.0 10.8 19.0 24.6 24.6	7.3 14 26 124 1.8 9.7 15.9 19.5 19.5	7.3 14 26 124 1.7 8.9 14.4 17.3 17.3
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B	11.6 13 (15) 132 2.1 18.0 23.7 29.7 29.7 29.7 3.0	11.3 14 6 158 2.6 25.5 38.5 29.2 29.2 2.7	8.0 14 (5) 103 1.6 12.6 16.9 22.9 22.9 2.0	7.3 14 31 129 2.0 11.9 23.5 28.2 28.2 1.8	5.7 13 26 102 1.8 10.6 25.6 37.2 37.2 1.4	7.3 14 24 123 2.0 10.8 19.0 24.6 24.6 1.7	7.3 14 26 124 1.8 9.7 15.9 19.5 19.5 2022e	7.3 14 26 124 1.7 8.9 14.4 17.3 17.3 1.5
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B  FINANCIAL ANALYSIS & CREDIT METRICS ROE adjusted (%)	11.6 13 (15) 132 2.1 18.0 23.7 29.7 29.7 3.0 2016	11.3 14 6 158 2.6 25.5 38.5 29.2 29.2 2.7 2017	8.0 14 (5) 103 1.6 12.6 16.9 22.9 22.9 2.0 2018	7.3 14 31 129 2.0 11.9 23.5 28.2 28.2 1.8 2019	5.7 13 26 102 1.8 10.6 25.6 37.2 37.2 1.4	7.3 14 24 123 2.0 10.8 19.0 24.6 24.6 1.7 2021e 7.3	7.3 14 26 124 1.8 9.7 15.9 19.5 19.6 2022e 8.6	7.3 14 26 124 1.7 8.9 14.4 17.3 17.3 2023e 9.1
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B  FINANCIAL ANALYSIS & CREDIT METRICS ROE adjusted (%) Dividend yield (%)	11.6 13 (15) 132 2.1 18.0 23.7 29.7 29.7 29.7 3.0 2016 9.9 3.3	11.3 14 6 158 2.6 25.5 38.5 29.2 29.2 2.7 2017 9.4 3.4	8.0 14 (5) 103 1.6 12.6 16.9 22.9 22.9 2.0 2018 8.6 4.9	7.3 14 31 129 2.0 11.9 23.5 28.2 28.2 1.8 2019	5.7 13 26 102 1.8 10.6 25.6 37.2 37.2 1.4 2020 3.9 2.6	7.3 14 24 123 2.0 10.8 19.0 24.6 24.6 1.7 2021e 7.3 2.7	7.3 14 26 124 1.8 9.7 15.9 19.5 1.6 2022e  8.6 3.0	7.3 14 26 124 1.7 8.9 14.4 17.3 17.3 2023e 9.1 3.5
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS & CREDIT METRICS ROE adjusted (%) Dividend yield (%) EBITDA margin (%)	11.6 13 (15) 132 2.1 18.0 23.7 29.7 29.7 3.0 2016 9.9 3.3 11.5	11.3 14 6 158 2.6 25.5 38.5 29.2 29.2 2.7 2017 9.4 3.4 10.2	8.0 14 (5) 103 1.6 12.6 16.9 22.9 2.0 2018 8.6 4.9 12.4	7.3 14 31 129 2.0 11.9 23.5 28.2 28.2 1.8 2019 6.5	5.7 13 26 102 1.8 10.6 25.6 37.2 37.2 1.4 2020 3.9 2.6 17.4	7.3 14 24 123 2.0 10.8 19.0 24.6 24.6 1.7 2021e 7.3 2.7 18.5	7.3 14 26 124 1.8 9.7 15.9 19.5 19.5 2022e  8.6 3.0 18.7	7.3 14 26 124 1.7 8.9 14.4 17.3 17.3 2023e 9.1 3.5 18.5
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS & CREDIT METRICS ROE adjusted (%) Dividend yield (%) EBITDA margin (%) EBIT margin (%)	11.6 13 (15) 132 2.1 18.0 23.7 29.7 29.7 3.0  2016  9.9 3.3 11.5 8.7	11.3 14 6 158 2.6 25.5 38.5 29.2 29.2 2.7 2017 9.4 3.4 10.2 6.8	8.0 14 (5) 103 1.6 12.6 16.9 22.9 2.0 2018 8.6 4.9 12.4 9.2	7.3 14 31 129 2.0 11.9 23.5 28.2 28.2 1.8 2019 6.5 - 16.9 8.6	5.7 13 26 102 1.8 10.6 25.6 37.2 37.2 1.4 2020 3.9 2.6 17.4 7.2	7.3 14 24 123 2.0 10.8 19.0 24.6 24.6 1.7 2021e 7.3 2.7 18.5 10.5	7.3 14 26 124 1.8 9.7 15.9 19.5 1.6 2022e 8.6 3.0 18.7 11.3	7.3 14 26 124 1.7 8.9 14.4 17.3 17.3 1.5 2023e 9.1 3.5 18.5 11.5
Share price (EUR end) Number of shares end period Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS & CREDIT METRICS ROE adjusted (%) Dividend yield (%) EBITDA margin (%)	11.6 13 (15) 132 2.1 18.0 23.7 29.7 29.7 3.0 2016 9.9 3.3 11.5	11.3 14 6 158 2.6 25.5 38.5 29.2 29.2 2.7 2017 9.4 3.4 10.2	8.0 14 (5) 103 1.6 12.6 16.9 22.9 2.0 2018 8.6 4.9 12.4	7.3 14 31 129 2.0 11.9 23.5 28.2 28.2 1.8 2019 6.5	5.7 13 26 102 1.8 10.6 25.6 37.2 37.2 1.4 2020 3.9 2.6 17.4	7.3 14 24 123 2.0 10.8 19.0 24.6 24.6 1.7 2021e 7.3 2.7 18.5	7.3 14 26 124 1.8 9.7 15.9 19.5 19.5 2022e  8.6 3.0 18.7	7.3 14 26 124 1.7 8.9 14.4 17.3 17.3 1.5 2023e 9.1 3.5 18.5

PROFIT & LOSS (fiscal year) (EURm)	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21e	3Q'21e	4Q'21e
Revenues	15	12	14	15	15	15	16	16
EBITDA	3	2	3	2	3	3	3	3
Depreciation & amortisation	(1)	(1)	(2)	(0)	(1)	(1)	(1)	(1)
EBIT	1	0	1	1	2	2	1	2
Net interest	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Other financial items	-	-	-	-	-	-	-	-
Profit before taxes	1	0	1	1	1	1	1	2
Taxes	(0)	(0)	(0)	(1)	(0)	(0)	(0)	(1)
Minority interest	(0)	0	(0)	(0)	(0)	(0)	(0)	(0)
Net profit	1	0	1	1	1	1	1	1
EPS reported	0.05	0.01	0.05	0.05	0.08	0.07	0.05	0.10
EPS adjusted	0.05	0.01	0.05	0.05	0.08	0.07	0.05	0.10
DPS	-	-	-	-	-	-	-	-
BALANCE SHEET (EURm)	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21e	3Q'21e	4Q'21e
Tangible non current assets	33	31	31	31	32	31	31	30
Other non-current assets	61	60	60	60	60	60	60	61
Other current assets	26	17	20	17	24	21	21	17
Cash & equivalents	4	4	1	6	2	0	1	7
Total assets	123	113	112	113	118	113	112	114
Total equity	52	52	53	54	55	55	55	57
Interest-bearing non-current debt	37	33	33	31	32	31	30	31
Interest-bearing current debt	-	-	-	-	-	-	-	-
Other Debt	34	27	26	28	31	27	27	26
Total liabilites & equity	123	113	112	113	118	113	112	114
CASH FLOW (EURm)	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21e	3Q'21e	4Q'21e
Cash earnings	2	2	3	2	2	3	2	2
Change in working capital	0	0	(4)	5	(0)	(0)	(0)	(0)
Cash flow from investments	(3)	0	(1)	0	(5)	(1)	(1)	3
Cash flow from financing	4	(3)	(1)	(2)	(0)	(4)	(1)	1
Net cash flow	3	(0)	(3)	5	(3)	(2)	0	6
CAPITALIZATION & VALUATION (EURm)	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21e	3Q'21e	4Q'21e
Share price (EUR end)	5.2	5.5	4.96	5.7	5.9	7.0	7.3	7.3
Number of shares end period	13	13	13	13	13	13	13	13
Net interest bearing debt	28	27	31	26	26	26	25	24
P/E reported	22.8	33.1	33.5	37.2	32.3	28.7	29.9	24.6
P/E adjusted	22.8	33.1	33.5	37.2	32.3	28.7	29.9	24.6
P/B	1.3	1.4	1.3	1.4	1.4	1.7	1.8	1.7
FINANCIAL ANALYSIS & CREDIT METRICS	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21e	3Q'21e	4Q'21e
Dividend yield (%)	7.5	-	-	-	-	-	-	-
EBITDA margin (%)	17.2	15.7	24.5	12.4	18.9	19.2	16.7	19.2
EBIT margin (%)	7.4	3.7	7.7	9.4	10.4	10.2	7.5	13.7
NIBD/EBITDA	3.19	3.25	2.92	2.89	2.76	2.49	2.53	2.22
EBITDA/Net interest	23.41	14.04	13.65	13.85	13.86	15.68	14.59	15.26

# Disclaimer and legal disclosures

#### Origin of the publication or report

This publication or report originates from Pareto Securities AS, reg. no. 956632 374 (Norway), Pareto Securities AS, Frankfurt branch, reg. no. DE 320 965 513 / HR B 109177 (Germany) or Pareto Securities AB, reg. no. 556206-8956 (Sweden) (together the Group Companies or the "Pareto Securities Group") acting through their common unit Pareto Securities Research. The Group Companies are supervised by the Financial Supervisory Authority of their respective home countries.

#### Content of the publication or report

This publication or report has been prepared solely by Pareto Securities Research.

Opinions or suggestions from Pareto Securities Research may deviate from recommendations or opinions presented by other departments or companies in the Pareto Securities Group. The reason may typically be the result of differing time horizons, methodologies, contexts or other factors.

#### Sponsored research

Please note that if this report is labelled as "sponsored research" on the front page, Pareto Securities has entered into an agreement with the company about the preparation of research reports and receives compensation from the company for this service. Sponsored research is prepared by the Research Department of Pareto Securities without any instruction rights by the company. Sponsored research is however commissioned for and paid by the company and such material is considered by Pareto Securities to qualify as an acceptable minor non-monetary benefit according to the EU MiFID II Directive.

#### Basis and methods for assessment

Opinions and price targets are based on one or more methods of valuation, for instance cash flow analysis, use of multiples, behavioral technical analyses of underlying market movements in combination with considerations of the market situation and the time horizon. Key assumptions of forecasts, price targets and projections in research cited or reproduced appear in the research material from the named sources. The date of publication appears from the research material cited or reproduced. Opinions and estimates may be updated in subsequent versions of the publication or report, provided that the relevant company/issuer is treated anew in such later versions of the publication or report.

Pareto Securities Research may provide credit research with more specific price targets based on different valuation methods, including the analysis of key credit ratios and other factors describing the securities creditworthiness, peer group analysis of securities with similar creditworthiness and different DCF-valuations. All descriptions of loan agreement structures and loan agreement features are obtained from sources which Pareto Securities Research believes to be reliable, but Pareto Securities Research does not represent or warrant their accuracy. Be aware that investors should go through the specific complete loan agreement before investing in any bonds and not base an investment decision based solely on information contained in this publication or report.

Pareto Securities Research has no fixed schedule for updating publications or reports.

Unless otherwise stated on the first page, the publication or report has not been reviewed by the issuer before dissemination. In instances where all or part of a report is presented to the issuer prior to publication, the purpose is to ensure that facts are correct.

#### Validity of the publication or report

All opinions and estimates in this publication or report are, regardless of source, given in good faith and may only be valid as of the stated date of this publication or report and are subject to change without notice.

#### No individual investment or tax advice

The publication or report is intended only to provide general and preliminary information to investors and shall not be construed as the basis for any investment decision. This publication or report has been prepared by Pareto Securities Research as general information for private use of investors to whom the publication or report has been distributed, but it is not intended as a personal recommendation of particular financial instruments or strategies and thus it does not provide individually tailored investment advice, and does not take into account the individual investor's particular financial situation, existing holdings or liabilities, investment knowledge and experience, investment objective and horizon or risk profile and preferences. The investor must particularly ensure the suitability of an investment as regards his/her financial and fiscal situation and investment objectives. The investor bears the risk of losses in connection with an investment.

Before acting on any information in this publication or report, we recommend consulting your financial advisor.

The information contained in this publication or report does not constitute advice on the tax consequences of making any particular investment decision. Each investor shall make his/her own appraisal of the tax and other financial merits of his/her investment.

#### Sources

This publication or report may be based on or contain information, such as opinions, recommendations, estimates, price targets and valuations which emanate from Pareto Securities Research' analysts or representatives, publicly available information, information from other units or companies in the Group Companies, or other named sources.

To the extent this publication or report is based on or contains information emanating from other sources ("Other Sources") than Pareto Securities Research ("External Information"), Pareto Securities Research has deemed the Other Sources to be reliable but neither the companies in the Pareto Securities Group, others associated or affiliated with said companies nor any other person, guarantee the accuracy, adequacy or completeness of the External Information.

# Ratings

Equity ratings: "Buy" Pareto Securities Research expects this financial instrument's total return to exceed 10% over the next 12 months

"Hold" Pareto Securities Research expects this financial instrument's total return to be between -10% and 10% over the next 12 months
"Sell" Pareto Securities Research expects this financial instrument's total return to be negative by more than 10% over the next 12 months

## Analysts Certification

The research analyst(s) whose name(s) appear on research reports prepared by Pareto Securities Research certify that: (i) all of the views expressed in the research report accurately reflect their personal views about the subject security or issuer, and (ii) no part of the research analysts' compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed by the research analysts in research reports that are prepared by Pareto Securities Research.

The research analysts whose names appears on research reports prepared by Pareto Securities Research received compensation that is based upon various factors including Pareto Securities' total revenues, a portion of which are generated by Pareto Securities' investment banking activities.

## Limitation of liability

Pareto Securities Group or other associated and affiliated companies assume no liability as regards to any investment, divest ment or retention decision taken by the investor on the basis of this publication or report. In no event will entities of the Pareto Securities Group or other associated and affiliated companies be liable for direct, indirector incidental, special or consequential damages resulting from the information in this publication or report.

Neither the information nor any opinion which may be expressed herein constitutes a solicitation by Pareto Securities Research of purchase or sale of any securities nor does it constitute a solicitation to any

#### Risk information

The risk of investing in certain financial instruments, including those mentioned in this document, is generally high, as their market value is exposed to a lot of different factors such as the operational and financial conditions of the relevant company, growth prospects, change in interest rates, the economic and political environment, foreign exchange rates, shifts in market sentiments etc. Where an investment or security is denominated in a different currency to the investor's currency of reference, changes in rates of exchange may have an adverse effect on the value, price or income of or from that investment to the investor. Past performance is not a guide to future performance. Estimates of future performance are based on assumptions that may not be realized. When investing in individual shares, the investor may lose all or part of the investments.

#### Conflicts of interest

Companies in the Pareto Securities Group, affiliates or staff of companies in the Pareto Securities Group, may perform services for, solicit business from, make a market in, hold long or short positions in, or otherwise be interested in the investments (including derivatives) of any company mentioned in the publication or report.

In addition Pareto Securities Group, or affiliates, may from time to time have a broking, advisory or other relationship with a company which is the subject of or referred to in the relevant Research, including acting as that company's official or sponsoring broker and providing investment banking or other financial services. It is the policy of Pareto to seek to act as corporate adviser or broker to some of the companies which are covered by Pareto Securities Research. Accordingly companies covered in any Research may be the subject of marketing initiatives by the Investment Banking Department.

To limit possible conflicts of interest and counter the abuse of inside knowledge, the analysts of Pareto Securities Research are subject to internal rules on sound ethical conduct, the management of inside information, handling of unpublished research material, contact with other units of the Group Companies and personal account dealing. The internal rules have been prepared in accordance with applicable legislation and relevant industry standards. The object of the internal rules is for example to ensure that no analyst will abuse or cause others to abuse confidential information. It is the policy of Pareto Securities Research that no link exists between revenues from capital markets activities and individual analyst remuneration. The Group Companies are members of national stockbrokers' associations in each of the countries in which the Group Companies have their head offices. Internal rules have been developed in accordance with recommendations is sued by the stockbrokers associations. This material has been prepared following the Pareto Securities Conflict of Interest Policy.

The guidelines in the policy include rules and measures aimed at achieving a sufficient degree of independence between various departments, business areas and sub-business areas within the Pareto Securities Group in order to, as far as possible, avoid conflicts of interest from arising between such departments, business areas and sub-business areas as well as their customers. One purpose of such measures is to restrict the flow of information between certain business areas and sub-business areas within the Pareto Securities Group, where conflicts of interest may arise and to safeguard the impartialness of the employees. For example, the Investment Banking departments and certain other departments included in the Pareto Securities Group are surrounded by a rrangements, so-called Chinese Walls, to restrict the flows of sensitive information from such departments. The internal guidelines also include, without limitation, rules aimed at securing the impartialness of, e.g., analysts working in the Pareto Securities Research departments, restrictions with regard to the remuneration paid to such analysts, requirements with respect to the independence of analysts from other departments within the Pareto Securities Group rules concerning contacts with covered companies and rules concerning personal account trading carried out by analysts.

#### Distribution restriction

The securities referred to in this publication or report may not be eligible for sale in some jurisdictions and persons into whose possession this document comes should inform themselves about and observe any such restrictions. This publication or report is not intended for and must not be distributed to private customers in the US, or retail clients in the United Kingdom, as defined by the Financial Conduct Authority (FCA).

This research is only intended for and may only be distributed to institutional investors in the United States and U.S entities seeking more information about any of the issuers or securities discussed in this report should contact Pareto Securities Inc. at 150 East 52nd Street, New York, NY 10022, Tel. 212 829 4200.

Pareto Securities Inc. is a broker-dealer registered with the U.S. Securities and Exchange Commission and is a member of FINRA & SIPC. U.S. To the extent required by applicable U.S. laws and regulations, Pareto Securities Inc. accepts responsibility for the contents of this publication. Investment products provided by or through Pareto Securities Inc. or Pareto Securities Research are not FDIC insured, may lose value and are not guaranteed by Pareto Securities. Pareto Securities Inc. or Pareto Securities In

Pareto Securities Research may have material conflicts of interest related to the production or distribution of this research report which, with regard to Pareto Securities Research, are disclosed herein.

#### Distribution in Singapore

Pare to Securities P te Ltd holds a Capital Markets Services License is an exempt financial advisor under Financial Advisers Act, Chapter 110 ("FAA") of Singapore and a subsidiary of Pare to Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore and a subsidiary of Pare to Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore and a subsidiary of Pare to Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore and a subsidiary of Pare to Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore and Basic Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore and Basic Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore and Basic Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore and Basic Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore and Basic Securities AS. Advisers Act of Chapter 110 ("FAA") of Singapore 110 ("FAA") of Sin

This report is directed solely to persons who qualify as "accredited investors", "expert investors" and "institutional investors" as defined in section 4A(1) Securities and Futures Act, Chapter 289 ("SFA") of Singapore. This report is intended for general circulation amongst such investors and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. You should seek advice from a financial adviser regarding the suitability of any product referred to in this report, taking into account your specific financial objectives, financial situation or particular needs before making a commitment to purchase any such product. Please contact Pareto Securities Pte Ltd, 16 Collyer Quay, #27-02 Income at Raffles, Singapore 049318, at +65 6408 9800 in matters arising from, or in connection with this report.

#### Additional provisions on Recommendations distributed in the Canada

Canadian recipients of this research report are advised that this research report is not, and under no circumstances is it to be construed as an offer to sell or a solicitation of or an offer to buy any securities that may be described herein. This research report is not, and under no circumstances is it to be construed as, a prospectus, offering memorandum, advertisement or a public offering in Canada of such securities. No securities commission or similar regulatory authority in Canada of such securities. No the contrary is an offence. Any securities described or discussed within this research report may only be distributed in Canada in accordance with applicable provincial and territorial securities laws. Any offer or sale in Canada of the securities described or discussed within this research report may only be distributed in Canada in accordance with applicable provincial and territorial securities laws. Any offer or sale in Canada of the securities described or discussed herein will be made only under an exemption from the requirements to file a prospectus with the relevant Canadian securities regulators and only by a dealer properly registered under applicable securities laws or, alternatively, pursuant to an exemption from the dealer registration requirement in the relevant province or territory of Canada in which such offer or sale is made. Under no circumstances is the information contained herein to be construed as investment advice in any province or territory of Canada nor should it be construed as being tailored to the needs of the recipient. Canadian recipients are advised that Pareto Securities AS, its affiliates and its authorized agents are not responsible for, nor do they accept, any liability whatsoever for any direct or consequential loss arising from any use of this research report or the information contained herein.

#### Distribution in United Kingdom

This publication is issued for the benefit of persons who qualify as eligible counterparties or professional clients and should be made available only to such persons and is exempt from the restriction on financial promotion in s21 of the Financial Services and Markets Act 2000 in reliance on provision in the FPO.

#### Copyright

This publication or report may not be mechanically duplicated, photocopied or otherwise reproduced, in full or in part, under applicable copyright laws. Any infringement of Pareto Securities Research's copyright can be pursued legally whereby the infringer will be held liable for any and all losses and expenses incurred by the infringement.

# Appendix A

 $\underline{\textbf{Disclosure requirements in accordance with Commission Delegated Regulation (EU) 2016/958 and the FINRA Rule 2241}$ 

The below list shows companies where Pareto Securities AS - together with affiliated companies and/or persons – owns a net long position of the shares exceeding 0,5 % of the total issued share capital in any company where a recommendation has been produced or distributed by Pareto Securities AS.

Companies	No. of shares Hol	dings in %	Companies	No. of shares	Holdings in %
ArcticZymes Technologies	598,575	1.24%	SpareBank 1Ringerike Hadeland	100,000	0.64%
Bonheur	241,145	0.57%	Sparebank 1SMN	1,875,442	1.44%
DOF	2,366,346	0.75%	Sparebank 1SR-Bank	1,850,014	0.72%
Pareto Bank	16,235,830	23.38%	SpareBank 1Østfold Akershus	1,215,116	9.81%
Quantafuel Sandnes Sparebank	1,119,887 126,013	0.89% 0.55%	SpareBank 1Østlandet Sparebanken Møre	3,825,292 305,239	3.60% 3.09%
Selvaag Bolig	3,176,925	3.39%	Sparebanken Sør	433,744	2.77%
SpareBank 1BV	1,771,308	2.81%	Sparebanken Vest	6,805,073	6.34%
Sparebank 1 Nord-Norge	4.144.124	4.13%			

Pareto Securities AS may hold financial instruments in companies where a recommendation has been produced or distributed by Pareto Securities AS in connection with rendering investment services, including Market Making.

Please find below an overview of material interests in shares held by employees in Pareto Securities AS, in companies where are commendation has been produced or distributed by Pareto Securities AS. "By material interest" means holdings exceeding a value of NOK 50 000.

	Analyst	T otal		Analyst	Total		Analyst	Total
Company	holdings*	holdings	Company	holdings*	holdings	Company	holdings*	holdings
AF Gruppen	0	1,825	Fjordkraft Holding	0	12,855	Panoro Energy	0	30,344
AkerASA	500	2,405	Flex LNG	0	3,532	Pareto Bank	0	2,412,220
AkerBP	0	23,631	Frontline	0	78,708	Pexip Holding	0	62,433
Aker Carbon Capture	0	120,621	Gjensidige Forsikring	0	7,723	PGS	0	11,676
Aker Offshore Wind	0	165,278	Golden Ocean Group	0	1,433	Protector Forsikring	0	12,000
AkerSolutions	0	3,728	Grieg Seafood	0	8,907	Quantafuel	0	1,119,887
American Shipping Co.	0	13,300	Hafnia Ltd.	0	10,000	REC Silicon	0	36,816
Aprila Bank ASA	0	22,675	Huddly	0	988,874	SalMar	0	2,709
Archer	0	30,170	Hunter Group ASA	0	308,500	Salmon Evolution	0	100,000
ArcticZymes Technologies	0	598,575	HydrogenPro	0	37,552	Sandnes Sparebank	0	124,013
Atlantic Sapphire	0	13,610	Ice Fish Farm	0	2,000	Scatec	0	20,412
Austevoll Seafood	0	29,235	ice Group ASA	0	200,000	Seadrill Ltd	0	6,215
Avance Gas	0	3,362	Kalera	0	53,027	Selvaag Bolig	0	52,050
B2Holding AS	0	20,075	Kitron	0	18,386	Sparebank 1Nord-Norge	0	3,350
BASF	270	270	Komplett Bank	0	101,400	Sparebank 1SMN	0	12,740
Belships	0	17,965	Kongsberg Gruppen	0	36,023	Sparebank 1SR-Bank	0	8,505
Bonheur	0	32,275	KWS	75	75	SpareBank 1Østfold Akershus	0	1,252
Borregaard ASA	0	650	Lerøy Seafood Group	0	40,478	SpareBank 1Østlandet	0	8,621
Bouvet	0	2,940	Mercell	0	23,038	Sparebanken Sør	0	16,435
BRAbank	0	74,607	Mowi	0	3,761	Sparebanken Vest	0	16,735
BW Energy	0	55,050	MPC Container Ships	0	39,437	Sparebanken Øst	0	1,500
BW Offshore	0	16,076	Nordic Semiconductor	0	4,681	Stolt-Nielsen	0	1,817
Cloudberry Clean Energy	0	52,031	Noreco	0	790	Storebrand	0	25,698
DNB	0	45,115	Norsk Hydro	0	113,219	Subsea 7	0	9,226
DNO	0	151,978	Norske Skog	0	98,225	Telenor	0	9,752
DOF	0	2,366,346	NTS	0	2,272	Vow	0	8,681
Elkem	0	35,426	Ocean Yield	0	104,370	Wallenius Wilhemsen	0	57,570
Entra	0	9,977	OHT	0	6,650	XXL	0	18,823
Equinor	0	2,900	Okeanis Eco Tankers	0	22,000	Yara	0	14,133
Europris	0	11,414	Orkla	0	20,540	Zaptec	0	4,000

This overview is updated monthly (last updated 15.07.2021).

<sup>\*</sup>Analyst holdings refers to positions held by the Pareto Securities AS analyst covering the company.

Strandline Resources Limited

# Appendix B

#### Disclosure requirements in accordance with Article 6(1)(c)(iii) of Commission Delegated Regulation (EU) 2016/958

 $Overview\ over issuers\ of\ financial instruments\ where\ Pareto\ Securities\ AS\ have\ prepared\ or\ distributed\ investment\ recommendation,\ where\ Pareto\ Paret$ Securities AS have been lead manager/co-lead manager or have rendered publicly known not immaterial investment banking services over the

24SevenOffice Scandinavia DLT Klaveness Combination Carriers ASA PetroTal 2G Energy Advanzia Bank S.A. FLOP Komplett ASA Pronofa AS Africa Energy Corp Corp Endur ASA Komplett Bank Proximar Seafood Energean Israel Finance Ltd. Kraft Bank Pryme Aker Clean Hydrogen Enviv AS (Bookis) Lakers Holding AS Quant afuel Fertiberia S.A.R.L. Lumarine AS Aker Horizons Akershus Energi Fjordkraft Holding M aha Energy Akva Group Flexistore AS Malorama Holding AS Salmon Evolution Alussa Energy Acquisition Corp (Freyr) Funkwerk AG Meltwater Scorpio Bulkers Arcane Crypto Genel Energy M ercell Seafire AB Giensidiae Forsikrina Mintra Group SFL Corporation Ltd Arctic Fish Arendals Fossekompani Golden Ocean Group Modex AS SGL TransGroup International A/S Goliath Offshore M PC Container Ships Siccar Point Energy

Attensi Skitude Halodi Robotics AS Mutares SE & Co. KGaA Belships Heimdall Power Müller Medien GmbH (United Vertical Mec Smart Wires Inc. BioInvent

Biomega Group AS HKN Energy Ltd Navigator Holdings Ltd. Hofseth BioCare Talos Energy Inc Bonheur Navios Next Biometrics Group Brooge Energy Limited House of Control Tise AS Huddly Nordic Halibut Bulk Infrastructure Holding Trønderenergi AS BW Energy HydrogenPro Norlandia Health & Care Group AS Vegfinans AS BW LPG Ice Group Scandinavia Holdings AS Norse Atlantic Viking ACQ 1AS, SPAC

CentralNic Group PLC Idavang A/S Norske Skog Vow

Norwegian Block Exchange Instabank ASA Watercircles Forsikring Cloudberry Clean Energy OHT West Coast Salmon Kentech Global Plc CrayoNano AS Panoro Energy Wheel.me Dampskibsselskabet NORDEN A/S Keppel FELS Limited Pelagia Holding AS Xeneta AS

DigiPlex Kistos plc. PetroNor E&P Ørn Software (View Software AS)

This overview is updated monthly (this overview is for the period 31.06.2020 – 31.06.2021).

## Appendix C

Disclosure requirements in accordance with Article 6(3) of Commission Delegated Regulation (EU) 2016/958

#### Distribution of recommendations

Recommendation % distribution

Buy 67% Hold 31% Sell 2%

## Distribution of recommendations (transactions\*)

% distribution Recommendation

93% Buy 7% Hold Sell 0%

This overview is updated monthly (last updated 13.07.2021).

<sup>\*</sup> Companies under coverage with which Pareto Securities Group has on-going or completed public investment banking services in the previous 12 months.

## Appendix D

This section applies to research reports prepared by Pareto Securities AB.

#### Disclosure of positions in financial instruments

The beneficial holding of the Pareto Group is 1% or more of the total share capital of the following companies included in Pareto Securities AB's research coverage universe: None

The Pareto Group has material holdings of other financial instruments than shares issued by the following companies included in Pareto Securities AB's research coverage universe: None

#### Disclosure of assignments and mandates

Overview over issuers of financial instruments where Pareto Securities AB has prepared or distributed investment recommendation, where Pareto Securities AB has been lead manager or

24SevenOffice Scandinavia AB Isofol Medical AB Climeon AB Surgical Science Azelio **Egetis Therapeutics** LMK Group Swedencare AB Bionvent Implantica Media & Games Invest plc. Vicore Pharma Green Landscaping Group AB Re:NewCell VNV Global Biovica International

Cibus Nordic Real Estate AB

Members of the Pareto Group provide market making or other liquidity providing services to the following companies included in Pareto Securities AB's research coverage universe:

Africa Energy Corp.

Logistri Fastighets AB

Minesto

ShaMaran Petroleum

ByggPartner i Dalama Holding

Magnolia Bostad

Saltängen Property Invest

Surgical Science

Cibus Nordic Real Estate

Media & Games Invest plc.

SciBase Holding

Tethys Oil

Isofol Medical Mentice AB Sedana Medical Vostok Emerging Finance

Members of the Pareto Group have entered into agreements concerning the inclusion of the company in question in Pareto Securities AB's research coverage universe with the following companies: None Member of the Pareto Group is providing Business Management services to the following companies:

 Bosjó Fastigheter AB
 Bráviken Logistik
 Halmslätten
 Mälarásen

 Bonäsudden
 Delarka
 Logistri
 Sydsvenska Hem

Members of the Pareto Group have entered into agreements concerning the inclusion of the company in question in Pareto Securities AB's research coverage universe with the following companies: None This overview is updated monthly (last updated 15.07.2021).

#### Appendix E

Disclosure requirements in accordance with Article 6(1)(c)(i) of Commission Delegated Regulation (EU) 2016/958

#### **Designated Sponsor**

Pare to Securities acts as a designated sponsor for the following companies, including the provision of bid and ask offers. Therefore, we regularly possess shares of the company in our proprietary trading books. Pareto Securities receives a commission from the company for the provision of the designated sponsor services.

GFT Technologies SMT Scharf AG \* 2G Energy Merkur Bank MLP ' Surteco Group Biotest Gigaset 3 CORESTATE Capital Holding S.A. Heidelberg Pharma \* Syzygy AG mutares OVB Holding AG TAKKTAG Daldrup & Söhne Intershop Communications AG Demire Leifheit Procredit Holding Viscom\* Epigenomics AG\* Logwin ' PSISOFTWARE AG \*

 Gesco\*
 Manz AG\*
 PWO\*

 Gerry Weber
 MAX Automation SE
 S&T AG\*

# Appendix F

 $Disclosure\ requirements\ in\ accordance\ with\ Article\ 6(1)(c)(iv)\ of\ Commission\ Delegated\ Regulation\ (EU)\ 2016/958$ 

#### Sponsored Research

Pare to Securities has entered into an agreement with these companies about the preparation of research reports and -in return - receives compensation.

Adler Modemaerkte Dermapharm Holding SE Intershop Communications AG mutares Leifheit OHB SE Baywa Enapter Expres2ion Biotechnologies MAX Automation SE **BB** Biotech OVB Holding AG CLIQ Digita Gerry Weber Merkur Bank Siegfried Holding AG

Daldrup & Söhne Hypoport AG Mynaric

This overview is updated monthly (last updated 15.07.2021).

 $<sup>{\</sup>color{red}^*} \ \, \text{The designated sponsor services include a contractually agreed provision of research services}.$